Subject: Exciting changes with Dropbox Business From: "Donnie Howell Jr" <dhowell@dropbox.com>

Date: 02/01/2017 01:49 PM **To:** hpang@downtownla.com

Hi Herman,

I wanted to reach out and introduce myself. Your previous point of contact is no longer part of the sales team, and so I'll be your point of contact moving forward.

I want to let you know that Dropbox just launched new Business offerings, which includes Smart Sync and new collaboration tools. Check out our blog post to learn more.

You can try out Dropbox Business at no charge for the month at https://www.dropbox.com/business/try.

I'd love to find a time for us to discuss where your team is at in the evaluation process. Please respond with one of the options below so I can schedule next steps:

- 1. My team already signed up for Dropbox Business using this email address 2. I'm still thinking about it, please check back next month.
- 3. I have more questions, let's set up a call to discuss.
- 4. I'm no longer interested in Dropbox Business due to ___

Best. Donnie

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Link to 30-day free trial of Dropbox Business at:

http://www.dropbox.com/business/trv

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1 of 1 05/05/2017 07:27 AM